



Tax Partner



THE OPPORTUNITY

- Do you enjoy growing and elevating a team?
- Do you have strong tax knowledge that you wish to utilize in a fast-growing public accounting firm?
- Does a client-facing role appeal to you?



ABOUT GBQ

GBQ has been a top performing tax, accounting, and consulting firm for more than 69 years. They are driven by the outcomes of changing the lives with and for whom they work. GBQ believes in empowering the growth of employees, communities, and their clients' businesses. This purpose is at the core of everything they do. GBQ has four locations throughout Ohio. This position is in Toledo, OH.

KEY RESPONSIBILITIES

The Tax Partner will be responsible for driving profitability and successful growth of GBQ's tax practice while supervising and mentoring Managers, Seniors, and Staff. This professional must possess excellent technical skills as well as technical or industry specialization. The Tax Partner will focus on four major initiatives established by the Firm: Profitability, Practice Growth, Client Focus, and Brand Culture/Development. The Tax Partner will:

- Oversee preparation and provide detailed review of corporate, partnership, trust, and individual income tax returns.
- Identify complex tax issues and provide tax planning and expertise to diverse middle-market client base.
- Develop overall approaches and oversee delegation of tasks for completion of assigned client engagements.
- Delegate client service tasks to team members effectively and supply resources needed by associates to produce expected results and obtain set goals.
- Consistently achieve targets for realization, utilization, and collection of A/R established by department.
- Represent the firm and build relationships by attending fundraisers, meetings with prospects/bankers, charitable events, professional organizations, etc.
- Increase firm revenue by obtaining new clients for department, increasing service offerings to existing clients, and obtaining cross-selling engagements.

KEY RESPONSIBILITIES

CONT...

- Analyze transactions, formulate tax-planning strategies, and perform tax reviews to satisfy the client's business and tax objectives.
- Ensure all supervisors prepare and deliver objective and candid performance evaluations to direct reports and identify coaching and mentoring opportunities to assist in development of the associate.



IDEAL CANDIDATE QUALIFICATIONS AND EXPERIENCE

- BA or BS in accounting or a related field
- Must be a CPA
- Strong proficiency in federal, state, and local tax issues
- Strong proficiency with tax research software packages and strong working knowledge of federal tax code and regulations
- 12+ years of financial audit experience in public accounting

KEY PERSONAL ATTRIBUTES

- Team-oriented professional
- Can handle multiple deadlines with ease
- Ability to naturally network across communities
- Thrives on connections to grow clientele



THE PAYOFF

The Tax Partner will be an integral professional who will create a strong team and grow the business to reach new heights for GBQ. A hybrid work environment may be arranged.





LEARN MORE & APPLY

This executive search is being led by **Scott Hirko**. Click the link below to confidentially apply now through the Gilman Partners website or use the contact information below to reach out with any questions. Please reference the position title and organization in the email header. [Apply Online](#)



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All qualified applicants will receive consideration for employment without regard to race, ability, religion, sex, age, sexual orientation or expression, or national origin.