



EXECUTIVE DIRECTOR

CINCINNATI, OH

ABOUT THE CORPORATION

Founded in 2004, Price Hill Will (PHW) is a nonprofit community development corporation and arts organization serving the neighborhoods of East, West, and Lower Price Hill. It includes the MyCincinnati Youth Orchestra (MYC) program, which was introduced in 2011, and uses music as a vehicle for social change and has energized PHW to use art and creativity as tools to connect neighbors and build skills for members and supporters of the Price Hill community.

The PHW mission is to improve the quality of life for all residents of Price Hill using an equitable, creative, and asset-based approach to physical, civic, social, and economic development. Their programs connect residents, particularly immigrants, BIPOC, and residents with lower income or lower formal education levels, to resources, programming, neighborhood engagement opportunities, and leadership development.

Their vision is a community that has active and connected residents, innovative resident-led arts programming and creative placemaking, higher homeownership rates without displacement, and vibrant commercial corridors with arts at the center.



THE OPPORTUNITY

- *Do you have a passion for building equitable, creative, and innovative communities?*
- *Are you ready to lead a thriving organization into an exciting new chapter of growth and success?*
- *Would you like to join one of the few nonprofits in the Country that is both a community development corporation and an arts organization?*
- *Do you have the vision and expertise in real estate development, community engagement, and fundraising to drive transformative change?*



WHAT YOU'LL BE DOING

PHW seeks a visionary Executive Director with the experience, creativity, and maturity necessary to guide the organization into the next phase of its work. Building the organization's strong neighborhood relationships, diverse and acclaimed programs, and dedicated staff, the new Executive Director will be responsible for working with residents and other stakeholders to clearly define and refine a visionary approach to asset-based community development, with equity at its core. The Executive Director will be responsible for:

Mission Advancement

- Understand, represent, and communicate PHW's mission, vision, and core values.
- Maintain a diverse and inclusive staff and work culture.
- Oversee and monitor day-to-day operations and long-term projects.
- Lead the Board Finance Committee and outside financial services firm in developing an annual organizational budget and oversee all fiduciary responsibilities.
- Evaluate PHW's compliance with tax laws and regulations and monitor obligations to lending and funding sources.
- Support an engaged Board of Directors.
- Lead implementation of PHW's five-year strategic plan, create new strategies/actions as needed, and ensure that the organization is tracking progress.
- Assist staff in creating annual work plans and achieving/surpassing work plan goals and providing periodic progress reports and support program directors.

Fundraising and Sustainability Development:

- Identify, cultivate, and maintain financial support from key corporate, foundation, and other prospective donor sectors who share an interest in community development.
- Guide Board of Directors and staff leadership team in seeking new and creative resource development strategies, including grant opportunities, increasing PHW's fee-for-service contracts, and project management fees to attract capital to PHW and Price Hill.
- Develop high-quality grant proposals and oversee efficient implementation of awarded funds based on funding source requirements. Ensure grant reports are submitted accurately and on time.

WHAT YOU'LL BE DOING (CONTINUED)

Real Estate Development

- Guide PHW's real estate development strategy, which includes Homesteading, neighborhood business district improvements, and mixed-use development.
- Work effectively with nonprofit and for-profit developer partners and investors.
- Attract significant capital investment, including private and public financing, with assistance from staff and partners for real estate development.
- Oversee management of PHW's real estate assets.

Community Development:

- Maintain existing relationships, and foster new strategic working relationships, with community members and stakeholders through proactive and attentive outreach.
- Supervise an effective on-going neighborhood communications strategy with staff.
- Foster partnerships with local government and other non-profit and community organizations.
- Maintain and support PHW programs, including MYCincinnati, ARCO, business district revitalization, residential and commercial real estate development, and community engagement, and creative placemaking.

IDEAL CANDIDATE QUALITIFICATIONS AND EXPERIENCE

The successful candidate will show demonstrated success in the areas of real estate development, equitable community development, community engagement, and fundraising, as well as an understanding of the neighborhood's history, opportunities, and challenges.

- 5+ years of non-profit, community development and/or arts organization leadership experience.
- Commercial real estate expertise including mastery of building a complex capital stack.
- Master's Degree in relevant field preferred. Extensive experience and training may substitute for graduate level education.
- Appreciation for and understanding of diversity, equity, and inclusion.
- Expertise in nonprofit finance and organizational budgeting, audits, and financial reporting.
- Marketing, public relations, and fundraising experience with the ability to engage a wide range of stakeholders.
- Understanding of human resources.
- Grant writing, fundraising, donor engagement experience.





KEY PERSONAL ATTRIBUTES

The Executive Director is a collaborator, an excellent communicator, an advocate for the arts and creativity, and inspired by innovation.

- Impeccable written and oral communication skills.
- Highly organized, efficiency-focused, and self-motivated.
- Optimistic and resilient, especially in the face of challenging, high-pressure situations.
- Skilled collaborator with experience building and facilitating partnerships within and among various sectors.
- Extremely flexible and adaptable in an ever-changing work environment.
- Ability to manage multiple projects with different timelines and meet deadlines.
- Socially engaged and passionate about aligning the work of PHW with equity-based and social justice frameworks.
- Spanish language skills a plus.
- An approachable, charismatic, enthusiastic leader.

THE PAYOFF

This is a great opportunity to lead a phenomenal team of incredibly dedicated staff who care passionately about Price Hill and PHW. This is a unique opportunity to serve three different neighborhoods, with the chance to build upon recent wins and take the community to the next level.



LEARN MORE & APPLY

Supportive and flexible work environment, including remote working as approved by Board of Directors. Must be able to work some nights and weekends, and to travel occasionally for work.

Salary Range: \$90k - \$120K

To apply please send your resume and a brief cover letter to: **Megan Meyer** or [APPLY ONLINE](#).



Megan Meyer
Search Consultant

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Gilman Partners is committed to strengthening leadership teams and elevating the talent in our communities – and that means all qualified applicants will receive consideration without regard to race, ability, religion, sex, age, sexual orientation, gender identity/expression, national origin, or any other legally protected characteristic. You do not have to meet every qualification in this job description to apply. If you're drawn to the position and believe your experience makes you a good fit, we encourage you to reach out.