



# **PRESIDENT & COO**

## **CRESTVIEW HILLS, KY**



## ABOUT THE COMPANY

For more than 50 years, Columbia Sussex has grown from a single hotel acquisition into a leading owner and operator of full-service hotels across the United States. Guided by the vision of Founder and CEO William J. Yung III, Columbia Sussex continues to expand its footprint through strategic growth, strong brand partnerships, and a commitment to delivering exceptional hospitality.



## THE OPPORTUNITY

- Are you an experienced leader seeking an opportunity with a growing, successful owner-operator organization that has established systems, strong processes, and a proven track record of success?
- Do you have the financial acumen and ambition to excel in a growing, professionally managed family-owned organization?
- Are you an executive leader who can successfully adapt to and thrive within an established, high-performing culture while building upon its continued success?

## WHAT YOU'LL BE DOING

As President & COO, you will lead and oversee operations across the company's growing hospitality portfolio, ensuring operational excellence, consistency, and high performance at every property. You will drive organizational success by continuing best practices, optimizing processes, and fostering a culture of accountability, collaboration, and continuous improvement. The key focus of the role will be maintaining financial success of the organization. Working closely with the CEO and Board of Directors, you will help shape and execute strategic initiatives that support growth, profitability, and the company's long-term vision. You will also be responsible for monitoring financial performance, managing operational efficiencies, identifying opportunities for revenue growth, and developing high-performing teams that are equipped to deliver sustained success.





## KEY RESPONSIBILITIES

- Provide strategic oversight of daily operations across the hotel and resort portfolio.
- Develop, implement, and uphold operational policies, standards, and key performance metrics.
- Lead, mentor, and support senior management teams, fostering a culture of accountability, service excellence, and innovation.
- Drive revenue growth while maintaining strong cost controls, operational efficiency, and healthy profit margins.
- Ensure exceptional guest satisfaction and consistent brand standards across all properties.
- Oversee financial forecasting and performance in partnership with the finance team.
- Identify, evaluate, and recommend opportunities for growth and business expansion.
- Ensure compliance with all applicable regulatory, safety, and quality standards.

## IDEAL CANDIDATE QUALIFICATIONS AND EXPERIENCE

- Demonstrated executive leadership experience within the hospitality industry, including required multi-property oversight.
- Strong financial acumen with a proven track record of driving profitability, operational performance, and business growth.
- Extensive knowledge of hospitality operations, guest experience management, and service excellence standards preferably in an owner/operator model.
- Proven ability to work in a family-owned organization and work professionally with the board
- Bachelor's degree required; advanced degree preferred.





## KEY PERSONAL ATTRIBUTES

- Exceptional leadership, communication, interpersonal, and organizational skills.
- Ability to think strategically while effectively managing tactical execution in a fast-paced environment.
- Demonstrated ability to collaborate effectively with executive leadership to develop and execute strategic initiatives that drive organizational success.

## THE PAYOFF

This is an opportunity to make a meaningful impact while being rewarded for your leadership and results. We offer a competitive executive compensation package, including performance-based incentives that align with the company's success. You'll also enjoy a comprehensive benefits package that includes health, retirement, and other valuable programs. Beyond the compensation and benefits, this role provides a unique opportunity to lead and shape the future of a growing, high-quality hospitality organization while collaborating with a forward-thinking leadership team dedicated to excellence, innovation, and long-term growth.



Please visit  
**Gilman Partners'**  
**website** to apply.



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